

Bill No.: _____

Requested: _____

Committee: _____

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By: **Montgomery County Delegation and Prince George’s County Delegation**

A BILL ENTITLED

1 AN ACT concerning

2 **Washington Suburban Sanitary Commission – Minority and Local Small**
3 **Business Enterprise Programs**

4 **MC/PG 104–07**

5 FOR the purpose of requiring the Washington Suburban Sanitary Commission
6 (WSSC) to establish a mandatory minority business utilization program by
7 resolution or regulation for certain purposes under certain circumstances;
8 requiring the regulations that establish a certain minority business utilization
9 program to contain certain provisions; requiring the WSSC to examine certain
10 certification programs to ensure that they adhere to certain guidelines before
11 accepting the certification programs; authorizing the WSSC to conduct a certain
12 fact–finding study under certain circumstances; requiring the WSSC to report
13 certain findings to certain persons under certain circumstances; requiring the
14 WSSC to issue a certain report to certain persons annually; establishing the
15 Office of Small, Local, and Minority Business Enterprise (Office) in the WSSC;
16 requiring the Office to administer certain minority and local small business
17 enterprise programs; establishing the Director of the Office; imposing certain
18 duties on the Office as to minority business enterprises; imposing certain duties
19 on the WSSC and a contractor as to compliance with certified minority business
20 enterprise subcontract participation goals; requiring a bid or proposal for
21 certain WSSC procurement contracts to include the expected degree of minority

EXPLANATION: CAPITALS INDICATE MATTER ADDED TO EXISTING LAW.

[Brackets] indicate matter deleted from existing law.



22 business enterprise participation, based on certain factors, under certain
23 circumstances; requiring certain WSSC regulations to require a bid or proposal
24 for certain WSSC procurement contracts to include proof of certified minority
25 business enterprise commitment under certain circumstances; prohibiting the
26 use of a certain sheltered market program unless certain less restrictive
27 remedies have been used and found ineffective under certain circumstances;
28 providing for the awarding of a contract under a certain sheltered market
29 program under certain circumstances; altering the scope of certain business
30 eligibility criteria that the WSSC is required to adopt as to the local small
31 business enterprise program; defining certain terms; making the provisions of
32 this Act severable; making this Act an emergency measure; providing for the
33 termination of certain provisions of this Act; and generally relating to minority
34 and local small business enterprise programs and the Washington Suburban
35 Sanitary Commission.

36 BY repealing and reenacting, without amendments,
37 Article 29 – Washington Suburban Sanitary District
38 Section 3–102(b)
39 Annotated Code of Maryland
40 (2003 Replacement Volume and 2006 Supplement)

41 BY repealing and reenacting, with amendments,
42 Article 29 – Washington Suburban Sanitary District
43 Section 3–102(d) and (e) and 3–110
44 Annotated Code of Maryland
45 (2003 Replacement Volume and 2006 Supplement)

46 BY adding to
47 Article 29 – Washington Suburban Sanitary District
48 Section 3–102(f) and 3–109
49 Annotated Code of Maryland
50 (2003 Replacement Volume and 2006 Supplement)

51 SECTION 1. BE IT ENACTED BY THE GENERAL ASSEMBLY OF
52 MARYLAND, That the Laws of Maryland read as follows:

53 **Article 29 – Washington Suburban Sanitary District**

54 3-102.

55 (b) This section only applies to design/build contracts and construction
56 contracts.

57 (d) (1) (i) In this subsection the following words have the meanings
58 indicated.

59 (ii) "Evaluated bid price" means the price of a bid after
60 adjustment in accordance with objective measurable criteria.

61 (iii) "Objective measurable criteria" means standards that enable
62 the WSSC to compare the economy, effectiveness, or value of the subject of the bids.

63 (2) If a contract is awarded based on competitive sealed bids, the
64 WSSC shall seek bids by issuing an invitation to bid.

65 (3) Subject to paragraphs (4) through (6) of this subsection, an
66 invitation to bid shall:

67 (i) Include the specifications of the contract, **INCLUDING THE**
68 **EXPECTED DEGREE OF MINORITY BUSINESS ENTERPRISE PARTICIPATION, AS**
69 **PROVIDED IN SUBSECTION (F)(3)(VI) OF THIS SECTION;** and

70 (ii) State whether the contract will be awarded based on the
71 lowest bid price or the lowest evaluated bid price.

72 (4) If a contract will be awarded on an evaluated bid price, the
73 invitation to bid shall include the objective measurable criteria by which the lowest
74 evaluated bid price will be determined.

75 (5) The WSSC shall award contracts based on competitive sealed bids
76 to the responsible bidder who submits the lowest bid price or lowest evaluated bid
77 price, as appropriate.

78 (6) If the WSSC determines that an initial preparation of
79 specifications for price bids is impractical, the invitation for bids may:

80 (i) Include a request for unpriced technical offers or samples;
81 and

82 (ii) Direct the bidder to submit a:

83 1. Sealed price bid with the unpriced technical offer or
84 sample; or

85 2. Price bid after the WSSC evaluates the technical offer
86 or sample and finds that the offer or sample is acceptable under the criteria set forth
87 in the invitation to bid.

88 (7) If an invitation to bid includes a request for unpriced technical
89 offers or samples, the WSSC shall:

90 (i) Consider the price bid of a bidder whose technical offer or
91 sample is acceptable;

92 (ii) Return unopened the price bid of a bidder whose technical
93 offer or sample is unacceptable; and

94 (iii) Award the contract to the responsible bidder whose
95 technical offer or sample is acceptable and who submits the lowest bid or lowest
96 evaluated bid, as specified in the invitation to bid.

97 (e) (1) If a contract is awarded based on competitive sealed proposals, the
98 WSSC shall seek proposals by issuing a request for proposals.

99 (2) A request for proposals shall include:

100 (i) A statement describing the scope of the contract,
101 **INCLUDING THE EXPECTED DEGREE OF MINORITY BUSINESS ENTERPRISE**
102 **PARTICIPATION, AS PROVIDED IN SUBSECTION (F)(3)(VI) OF THIS SECTION;**

103 (ii) The factors, including price, that will be used in evaluating
104 proposals; and

105 (iii) The relative importance of each factor.

106 (3) After receipt of proposals, but before the contract is awarded, the
107 WSSC may conduct discussions with an offeror to:

108 (i) Obtain the best price for the WSSC; and

109 (ii) Ensure full understanding of the requirements of the WSSC,
110 as set forth in the request for proposals and in the proposal.

111 (4) The WSSC:

112 (i) Shall treat all responsible offerors fairly and equally; and

113 (ii) May allow each responsible offeror to revise the offeror's
114 initial proposal and submit a best and final offer.

115 (5) The WSSC shall award a contract based on competitive sealed
116 proposals to the responsible offeror who submits the proposal or best and final offer
117 that the WSSC determines is the most advantageous to the WSSC, considering the
118 evaluation factors set out in the request for proposals.

119 **(F) (1) IN THIS SUBSECTION, "MINORITY BUSINESS ENTERPRISE"**
120 **HAS THE MEANING STATED IN § 14-301 OF THE STATE FINANCE AND**
121 **PROCUREMENT ARTICLE.**

122 **(2) (I) BY RESOLUTION AND BY ADOPTING REGULATIONS, THE**
123 **WSSC SHALL ESTABLISH A MANDATORY MINORITY BUSINESS UTILIZATION**
124 **PROGRAM TO FACILITATE THE PARTICIPATION OF RESPONSIBLE CERTIFIED**
125 **MINORITY BUSINESS ENTERPRISES IN CONTRACTS AWARDED BY THE WSSC IN**
126 **ACCORDANCE WITH COMPETITIVE BIDDING OR PROPOSAL PROCEDURES.**

127 **(II) THE OFFICE OF SMALL, LOCAL, AND MINORITY**
128 **BUSINESS ENTERPRISE, ESTABLISHED UNDER § 3-109 OF THIS SUBTITLE,**
129 **SHALL ADMINISTER THE MINORITY BUSINESS UTILIZATION PROGRAM**
130 **ESTABLISHED UNDER SUBPARAGRAPH (I) OF THIS PARAGRAPH.**

131 **(3) THE REGULATIONS THAT ESTABLISH THE PROGRAM UNDER**
132 **PARAGRAPH (2) OF THIS SUBSECTION SHALL INCLUDE PROVISIONS THAT:**

133 **(I) RECOGNIZE THE CERTIFICATION OF MINORITY**
134 **BUSINESS ENTERPRISES BY THE STATE CERTIFICATION AGENCY DESIGNATED**
135 **UNDER § 14-303(B) OF THE STATE FINANCE AND PROCUREMENT ARTICLE;**

136 **(II) RECOGNIZE ANY OTHER CERTIFICATION PROGRAM**
137 **THAT, IN THE JUDGMENT OF THE WSSC, SUBSTANTIALLY DUPLICATES THE**
138 **REQUIREMENTS OF THE STATE CERTIFICATION AGENCY;**

139 **(III) PROVIDE FOR AN INCREASE IN MINORITY BUSINESS**
140 **PARTICIPATION AS PRIME CONTRACTORS AND SUBCONTRACTORS;**

141 **(IV) PERMIT THE WAIVER OF ALL OR PART OF THE**
142 **PROVISIONS OF THE PROGRAM FOR A SPECIFIC CONTRACT IF THE WSSC**
143 **DETERMINES THAT THE APPLICATION OF THE PROGRAM TO THE CONTRACT**
144 **CONFLICTS WITH THE WSSC'S OVERALL OBJECTIVES AND RESPONSIBILITIES;**

145 **(V) PROVIDE FOR THE GRADUATION OF A MINORITY**
146 **BUSINESS ENTERPRISE FROM THE PROGRAM IF THE WSSC DETERMINES THAT**
147 **THE MINORITY BUSINESS ENTERPRISE NO LONGER REQUIRES THE ASSISTANCE**
148 **OR BENEFITS OFFERED BY THE PROGRAM;**

149 **(VI) REQUIRE AT THE TIME OF SUBMISSION A BID OR**
150 **PROPOSAL BASED ON A SOLICITATION WITH AN EXPECTED DEGREE OF**
151 **MINORITY BUSINESS ENTERPRISE PARTICIPATION TO INCLUDE PROOF OF A**
152 **CERTIFIED MINORITY BUSINESS ENTERPRISE COMMITMENT BY STATING:**

153 **1. THE POTENTIAL SUBCONTRACT OPPORTUNITIES**
154 **AVAILABLE IN THE PRIME PROCUREMENT CONTRACT; AND**

155 **2. THE NUMBER OF MINORITY BUSINESS**
156 **ENTERPRISES THAT HAVE CERTIFIED, UNDER THE PENALTIES OF PERJURY,**
157 **THAT THE MINORITY BUSINESS ENTERPRISE HAS ENTERED INTO AN**
158 **AGREEMENT WITH THE BIDDER TO PROVIDE GOODS OR SERVICES UNDER**
159 **SPECIFIC TERMS OUTLINED IN THE CERTIFICATION BEFORE THE BID IS**
160 **ACCEPTED;**

161 **(VII) REQUIRE EACH GENERAL CONTRACTOR TO SUBMIT**
162 **MONTHLY REPORTS OF THE NUMBER OF MINORITY BUSINESS ENTERPRISES**
163 **EMPLOYED BY THE GENERAL CONTRACTOR TO THE WSSC;**

164 **(VIII) REQUIRE EACH GENERAL CONTRACTOR TO PROVIDE**
165 **PROMPT NOTIFICATION TO THE WSSC IF A CONTRACT WITH A MINORITY**
166 **BUSINESS ENTERPRISE IS TERMINATED; AND**

167 **(IX) REQUIRE EACH GENERAL CONTRACTOR TO:**

168 **1. MAINTAIN A PARTICIPATION LEVEL FROM**
169 **MINORITY BUSINESS ENTERPRISES THAT IS CONSISTENT WITH THE**
170 **PARTICIPATION LEVEL REFERENCED UNDER ITEM (VI)2 OF THIS PARAGRAPH;**
171 **OR**

172 **2. PROVIDE JUSTIFICATION FOR THE GENERAL**
173 **CONTRACTOR'S INABILITY TO MAINTAIN THAT PARTICIPATION LEVEL.**

174 **(4) (I) BEFORE ACCEPTING A CERTIFICATION PROGRAM**
175 **UNDER PARAGRAPH (3)(II) OF THIS SUBSECTION, THE WSSC SHALL EXAMINE**
176 **THE PROGRAM TO ENSURE THAT IT ADHERES TO THE GUIDELINES PROVIDED IN**
177 **THIS PARAGRAPH.**

178 **(II) UNLESS THE STATE CERTIFICATION AGENCY**
179 **DETERMINES THAT AN INDIVIDUAL'S CLAIM IS INVALID, BONA FIDE MINORITY**
180 **GROUP MEMBERSHIP SHALL BE ESTABLISHED ON THE BASIS OF THE**
181 **INDIVIDUAL'S CLAIM THAT THE INDIVIDUAL IS A MEMBER OF A MINORITY**
182 **GROUP AND IS SO REGARDED BY THAT PARTICULAR MINORITY COMMUNITY.**

183 **(III) 1. AN ELIGIBLE MINORITY BUSINESS ENTERPRISE**
184 **SHALL BE AN INDEPENDENT BUSINESS.**

185 **2. THE OWNERSHIP AND CONTROL OF THE ELIGIBLE**
186 **MINORITY BUSINESS ENTERPRISE BY MINORITIES SHALL BE REAL,**
187 **SUBSTANTIAL, AND CONTINUING AND SHALL GO BEYOND THE PRO FORMA**
188 **OWNERSHIP OF THE BUSINESS AS REFLECTED IN ITS OWNERSHIP DOCUMENTS.**

189 **3. THE MINORITY OWNERS SHALL ENJOY THE**
190 **CUSTOMARY INCIDENTS OF OWNERSHIP AND SHALL SHARE IN THE RISKS AND**
191 **PROFITS COMMENSURATE WITH THEIR OWNERSHIP INTERESTS AS**
192 **DEMONSTRATED BY AN EXAMINATION OF THE SUBSTANCE RATHER THAN FORM**
193 **OF ARRANGEMENTS.**

194 **4. RECOGNITION OF THE BUSINESS AS A SEPARATE**
195 **ENTITY FOR TAX OR CORPORATE PURPOSES IS NOT NECESSARILY SUFFICIENT**
196 **FOR RECOGNITION AS A MINORITY BUSINESS ENTERPRISE.**

197 **5. IN DETERMINING WHETHER A POTENTIAL**
198 **MINORITY BUSINESS ENTERPRISE IS AN INDEPENDENT BUSINESS, THE STATE**
199 **CERTIFICATION AGENCY SHALL CONSIDER ALL RELEVANT FACTORS,**
200 **INCLUDING:**

201 **A. THE DATE THE BUSINESS WAS ESTABLISHED;**

202 **B. THE ADEQUACY OF ITS RESOURCES FOR THE**
203 **WORK OF THE CONTRACT; AND**

204 **C. THE DEGREE TO WHICH FINANCIAL, EQUIPMENT**
205 **LEASING, AND OTHER RELATIONSHIPS WITH NONMINORITY BUSINESSES VARY**
206 **FROM INDUSTRY PRACTICE.**

207 **(IV) 1. THE MINORITY OWNERS ALSO SHALL POSSESS**
208 **THE POWER TO DIRECT OR CAUSE THE DIRECTION OF THE MANAGEMENT AND**
209 **POLICIES OF THE BUSINESS AND TO MAKE THE DAY-TO-DAY AS WELL AS MAJOR**
210 **DECISIONS ON MATTERS OF MANAGEMENT, POLICY, AND OPERATIONS.**

211 **2. THE BUSINESS MAY NOT BE SUBJECT TO ANY**
212 **FORMAL OR INFORMAL RESTRICTIONS, THROUGH BYLAW PROVISIONS,**
213 **PARTNERSHIP AGREEMENTS, OR CHARTER REQUIREMENTS FOR CUMULATIVE**
214 **VOTING RIGHTS OR OTHERWISE THAT PREVENT THE MINORITY OWNERS,**
215 **WITHOUT THE COOPERATION OR VOTE OF ANY OWNER WHO IS NOT A MINORITY,**
216 **FROM MAKING A BUSINESS DECISION OF THE BUSINESS.**

217 **(V) 1. IF THE OWNERS OF THE BUSINESS WHO ARE NOT**
218 **MINORITIES ARE DISPROPORTIONATELY RESPONSIBLE FOR THE OPERATION OF**

219 **THE FIRM, THE FIRM IS NOT CONTROLLED BY MINORITIES AND MAY NOT BE**
220 **CONSIDERED A MINORITY BUSINESS ENTERPRISE WITHIN THE MEANING OF**
221 **THIS SECTION.**

222 **2. WHERE THE ACTUAL MANAGEMENT OF THE**
223 **BUSINESS IS CONTRACTED OUT TO INDIVIDUALS OTHER THAN THE OWNER,**
224 **THOSE PERSONS WHO HAVE THE ULTIMATE POWER TO HIRE AND FIRE THE**
225 **MANAGERS MAY, FOR THE PURPOSES OF THIS SUBSECTION, BE CONSIDERED AS**
226 **CONTROLLING THE BUSINESS.**

227 **(VI) 1. ALL SECURITIES THAT CONSTITUTE OWNERSHIP**
228 **OR CONTROL OF A CORPORATION FOR PURPOSES OF ESTABLISHING IT AS A**
229 **MINORITY BUSINESS ENTERPRISE UNDER THIS SECTION SHALL BE HELD**
230 **DIRECTLY BY MINORITIES.**

231 **2. SECURITIES HELD IN TRUST, OR BY ANY**
232 **GUARDIAN FOR A MINOR, MAY NOT CONSIDERED AS HELD BY MINORITIES IN**
233 **DETERMINING THE OWNERSHIP OR CONTROL OF A CORPORATION.**

234 **(VII) 1. THE CONTRIBUTIONS OF CAPITAL OR EXPERTISE**
235 **BY THE MINORITY OWNERS TO ACQUIRE THEIR INTERESTS IN THE BUSINESS**
236 **SHALL BE REAL AND SUBSTANTIAL.**

237 **2. INSUFFICIENT CONTRIBUTIONS INCLUDE:**

238 **A. A PROMISE TO CONTRIBUTE CAPITAL;**

239 **B. A NOTE PAYABLE TO THE BUSINESS OR ITS**
240 **OWNERS WHO ARE NOT SOCIALLY AND ECONOMICALLY DISADVANTAGED; AND**

241 **C. THE MERE PARTICIPATION AS AN EMPLOYEE,**
242 **RATHER THAN AS A MANAGER.**

243 **(VIII) THE CERTIFYING AGENCY SHALL GIVE SPECIAL**
244 **CONSIDERATION TO THE FOLLOWING ADDITIONAL CIRCUMSTANCES IN**
245 **DETERMINING ELIGIBILITY:**

246 **1. NEWLY FORMED BUSINESSES AND BUSINESSES**
247 **WHOSE OWNERSHIP OR CONTROL HAS CHANGED SINCE THE DATE OF THE**
248 **ADVERTISEMENT OF THE CONTRACT SHALL BE CLOSELY SCRUTINIZED TO**
249 **DETERMINE THE REASONS FOR THE TIMING OF THE FORMATION OF OR CHANGE**
250 **IN THE BUSINESSES;**

251 **2. A PREVIOUS OR CONTINUING**
252 **EMPLOYER-EMPLOYEE RELATIONSHIP BETWEEN OR AMONG PRESENT OWNERS**
253 **SHALL BE CAREFULLY REVIEWED TO ENSURE THAT THE EMPLOYEE-OWNER HAS**
254 **MANAGEMENT RESPONSIBILITIES AND CAPABILITIES DISCUSSED IN THIS**
255 **SECTION; AND**

256 **3. ANY RELATIONSHIP BETWEEN A MINORITY**
257 **BUSINESS ENTERPRISE AND A BUSINESS THAT IS NOT A MINORITY BUSINESS**
258 **ENTERPRISE THAT HAS AN INTEREST IN THE MINORITY BUSINESS ENTERPRISE**
259 **SHALL BE CAREFULLY REVIEWED TO DETERMINE IF THE INTEREST OF THE**
260 **NONMINORITY BUSINESS CONFLICTS WITH THE OWNERSHIP AND CONTROL**
261 **REQUIREMENTS OF THIS SECTION.**

262 **(5) (I) THE WSSC MAY CONDUCT ANY IMPARTIAL**
263 **FACT-FINDING STUDY IN CONNECTION WITH A MINORITY BUSINESS**
264 **ENTERPRISE PROGRAM FOR CONSISTENCY WITH APPLICABLE LAW.**

265 **(II) THE WSSC SHALL REPORT THE FINDINGS OF ANY**
266 **REVIEW COMPLETED UNDER THIS PARAGRAPH TO THE MONTGOMERY COUNTY**
267 **AND PRINCE GEORGE'S COUNTY DELEGATIONS TO THE MARYLAND GENERAL**
268 **ASSEMBLY.**

269 **(6) BY SEPTEMBER 15 OF EACH YEAR, THE WSSC SHALL ISSUE A**
270 **REPORT CONCERNING THE IMPLEMENTATION AND ADMINISTRATION OF THE**
271 **MINORITY BUSINESS ENTERPRISE PROGRAM FOR THE FISCAL YEAR ENDING ON**
272 **THE PRECEDING JUNE 30, AND APPROPRIATE RECOMMENDATIONS**
273 **CONCERNING THE PROGRAM, TO THE MONTGOMERY COUNTY AND PRINCE**
274 **GEORGE'S COUNTY SENATE AND HOUSE DELEGATIONS TO THE MARYLAND**
275 **GENERAL ASSEMBLY.**

276 **(7) THE PROVISIONS OF THIS SUBSECTION SHALL BE NULL AND**
277 **VOID AND MAY NOT BE ENFORCED AFTER JULY 1, 2012.**

278 **3-109.**

279 (A) (1) IN THIS SECTION THE FOLLOWING WORDS HAVE THE
280 MEANINGS INDICATED.

281 (2) "DIRECTOR" MEANS THE DIRECTOR OF THE OFFICE OF
282 SMALL, LOCAL, AND MINORITY BUSINESS ENTERPRISE ESTABLISHED UNDER
283 SUBSECTION (B)(2) OF THIS SECTION.

284 (3) "MINORITY BUSINESS ENTERPRISE" MEANS ANY LEGAL
285 ENTITY THAT IS ORGANIZED TO ENGAGE IN COMMERCIAL TRANSACTIONS AND
286 AT LEAST 51% OWNED AND CONTROLLED BY ONE OR MORE INDIVIDUALS WHO
287 ARE MEMBERS OF A GROUP THAT IS:

288 (I) DISADVANTAGED SOCIALLY OR ECONOMICALLY BY THE
289 EFFECTS OF PAST DISCRIMINATION, INCLUDING DISCRIMINATION AS TO
290 CERTIFICATION; AND

291 (II) IDENTIFIED BY A STUDY CONDUCTED IN ACCORDANCE
292 WITH THIS SECTION OR A SIMILAR STUDY PREVIOUSLY CONDUCTED.

293 (4) "OFFICE" MEANS THE OFFICE OF SMALL, LOCAL, AND
294 MINORITY BUSINESS ENTERPRISE ESTABLISHED UNDER SUBSECTION (B)(2) OF
295 THIS SECTION.

296 (B) (1) BY RESOLUTION AND BY ADOPTING REGULATIONS, THE
297 WSSC SHALL ESTABLISH A MINORITY BUSINESS UTILIZATION PROGRAM TO
298 FACILITATE THE PARTICIPATION OF RESPONSIBLE CERTIFIED MINORITY
299 BUSINESS ENTERPRISES IN CONTRACTS AWARDED BY THE WSSC FOR GOODS
300 AND SERVICES NOT COVERED BY § 3-102 OF THIS SUBTITLE IF:

301 (I) THE WSSC DETERMINES THAT MINORITY BUSINESS
302 ENTERPRISES ARE UNDERREPRESENTED IN THE AWARD OF THESE CONTRACTS
303 DUE TO THE EFFECTS OF PAST DISCRIMINATION; AND

304 **(II) THE WSSC DETERMINES THAT SUCH A PROGRAM IS**
305 **NECESSARY TO REMEDY THE EFFECTS OF PAST DISCRIMINATION AGAINST**
306 **MINORITY BUSINESS ENTERPRISES IN CONTRACTING WITH THE WSSC.**

307 **(2) (I) THERE IS AN OFFICE OF SMALL, LOCAL, AND**
308 **MINORITY BUSINESS ENTERPRISE IN THE WSSC.**

309 **(II) THE OFFICE SHALL ADMINISTER THE PROGRAMS THE**
310 **WSSC IS REQUIRED TO ESTABLISH UNDER PARAGRAPH (1) OF THIS**
311 **SUBSECTION AND §§ 3-102(F) AND 3-110 OF THIS SUBTITLE.**

312 **(III) THERE IS A DIRECTOR WHO SHALL BE IN CHARGE OF**
313 **THE OFFICE.**

314 **(C) THE REGULATIONS THAT ESTABLISH THE PROGRAM UNDER**
315 **SUBSECTION (B) OF THIS SECTION SHALL INCLUDE PROVISIONS THAT:**

316 **(1) RECOGNIZE THE CERTIFICATION OF MINORITY BUSINESS**
317 **ENTERPRISES BY THE STATE CERTIFICATION AGENCY DESIGNATED UNDER §**
318 **14-303(B) OF THE STATE FINANCE AND PROCUREMENT ARTICLE;**

319 **(2) RECOGNIZE ANY OTHER CERTIFICATION PROGRAM THAT IN**
320 **THE JUDGMENT OF THE WSSC SUBSTANTIALLY DUPLICATES THE**
321 **REQUIREMENTS OF THE STATE CERTIFICATION AGENCY;**

322 **(3) PROVIDE FOR MINORITY BUSINESS PARTICIPATION THROUGH**
323 **SUBCONTRACTING;**

324 **(4) EXCEPT AS PROVIDED IN ITEM (5) OF THIS SUBSECTION,**
325 **PROVIDE FOR A SYSTEM OF GRANTING A PREFERENCE OF UP TO THE LESSER OF**
326 **5% OR \$50,000 TO MINORITY BUSINESS ENTERPRISES IN EVALUATING BIDS AND**
327 **PROPOSALS;**

328 **(5) SUBJECT TO THE PROVISIONS OF SUBSECTION (E) OF THIS**
329 **SECTION, ESTABLISH A SHELTERED MARKET PROGRAM IN WHICH BIDDING ON**
330 **PROCUREMENT CONTRACTS DESIGNATED BY THE WSSC AS APPROPRIATE IS**
331 **RESTRICTED TO CERTIFIED MINORITY BUSINESS ENTERPRISES;**

332 **(6) PROVIDE FOR THE GRADUATION OF A MINORITY BUSINESS**
333 **ENTERPRISE FROM THE PROGRAM IF THE WSSC DETERMINES THAT THE**
334 **MINORITY BUSINESS ENTERPRISE NO LONGER REQUIRES THE ASSISTANCE OR**
335 **BENEFITS OFFERED BY THE PROGRAM;**

336 **(7) REQUIRE THE SOLICITATION DOCUMENT ACCOMPANYING**
337 **EACH SOLICITATION TO SET FORTH THE REGULATIONS OF THE MINORITY**
338 **BUSINESS UTILIZATION PROGRAM;**

339 **(8) REQUIRE THE GEOGRAPHIC LOCATION AND THE PRINCIPAL**
340 **PLACE OF BUSINESS OF THE MINORITY BUSINESS ENTERPRISE TO BE A**
341 **CONSIDERATION FOR PARTICIPATION IN THIS PROGRAM, INCLUDING**
342 **REQUIRING MONTGOMERY COUNTY BUSINESSES AND PRINCE GEORGE'S**
343 **COUNTY BUSINESSES TO EACH HAVE A TARGETED PERCENTAGE OF AT LEAST**
344 **40% OF ANY CONTRACTS;**

345 **(9) AUTHORIZE THE WSSC TO REFUSE TO RECOGNIZE THE**
346 **CERTIFICATION OF ANY BUSINESS FOUND TO BE IN VIOLATION OF THE**
347 **PURPOSES OF THE PROGRAM AND TO PERMANENTLY BAR ANY ACTIVE**
348 **PRINCIPALS OF A VIOLATING BUSINESS FROM FUTURE PARTICIPATION IN THE**
349 **PROGRAM;**

350 **(10) PERMIT THE WAIVER OF ALL OR PART OF THE PROVISIONS OF**
351 **THE PROGRAM FOR A SPECIFIC CONTRACT IF THE WSSC DETERMINES THAT**
352 **THE APPLICATION OF THE PROGRAM TO THE CONTRACT CONFLICTS WITH THE**
353 **WSSC'S OVERALL OBJECTIVES AND RESPONSIBILITIES, AND REQUIRE THE**
354 **WSSC TO REPORT ANNUALLY TO THE MONTGOMERY COUNTY AND PRINCE**
355 **GEORGE'S COUNTY HOUSE AND SENATE DELEGATIONS ON THOSE WAIVERS;**

356 **(11) REQUIRE AT THE TIME OF SUBMISSION EACH BID OR**
357 **PROPOSAL THAT IS BASED ON A SOLICITATION WITH AN EXPECTED DEGREE OF**
358 **MINORITY BUSINESS ENTERPRISE PARTICIPATION TO INCLUDE PROOF OF A**
359 **CERTIFIED MINORITY BUSINESS ENTERPRISE COMMITMENT BY STATING:**

360 **(I) THE POTENTIAL SUBCONTRACT OPPORTUNITIES**
361 **AVAILABLE IN THE PRIME PROCUREMENT CONTRACT; AND**

362 **(II) THE NUMBER OF MINORITY BUSINESS ENTERPRISES**
363 **THAT HAVE CERTIFIED, UNDER THE PENALTIES OF PERJURY, THAT THE**
364 **MINORITY BUSINESS ENTERPRISE HAS ENTERED INTO AN AGREEMENT WITH**
365 **THE BIDDER TO PROVIDE GOODS OR SERVICES UNDER SPECIFIC TERMS**
366 **OUTLINED IN THE CERTIFICATION BEFORE THE BID IS ACCEPTED;**

367 **(12) REQUIRE EACH GENERAL CONTRACTOR TO SUBMIT MONTHLY**
368 **REPORTS OF THE NUMBER OF MINORITY BUSINESS ENTERPRISES EMPLOYED BY**
369 **THE GENERAL CONTRACTOR TO THE WSSC;**

370 **(13) REQUIRE EACH GENERAL CONTRACTOR TO PROVIDE PROMPT**
371 **NOTIFICATION TO THE WSSC IF A CONTRACT WITH A MINORITY BUSINESS**
372 **ENTERPRISE IS TERMINATED; AND**

373 **(14) REQUIRE EACH GENERAL CONTRACTOR TO MAINTAIN A**
374 **PARTICIPATION LEVEL FROM MINORITY BUSINESS ENTERPRISES THAT IS**
375 **CONSISTENT WITH THE PARTICIPATION LEVEL REFERENCED UNDER ITEM**
376 **(11)(II) OF THIS SUBSECTION OR PROVIDE JUSTIFICATION FOR THE GENERAL**
377 **CONTRACTOR'S INABILITY TO MAINTAIN THAT PARTICIPATION LEVEL.**

378 **(D) BEFORE ACCEPTING A CERTIFICATION PROGRAM UNDER**
379 **SUBSECTION (C)(2) OF THIS SECTION, THE WSSC SHALL EXAMINE THE**
380 **PROGRAM TO ENSURE THAT:**

381 **(1) IT ADHERES TO THE GUIDELINES SET FORTH IN § 3-102(F)(4)**
382 **OF THIS SUBTITLE; AND**

383 **(2) THE PRINCIPAL OWNER OF AN ELIGIBLE MINORITY BUSINESS**
384 **ENTERPRISE IS IN NOT MORE THAN ONE CERTIFIED BUSINESS THAT IS**
385 **PARTICIPATING IN THE WSSC MINORITY BUSINESS ENTERPRISE PROGRAM**
386 **UNDER THIS SECTION.**

387 **(E) (1) THE SHELTERED MARKET PROGRAM ESTABLISHED IN**
388 **SUBSECTION (C)(5) OF THIS SECTION MAY NOT BE USED UNTIL ALL LESS**
389 **RESTRICTIVE REMEDIES UNDER SUBSECTION (C) OF THIS SECTION AND RACE-**
390 **NEUTRAL REMEDIES SUCH AS ASSISTANCE WITH BONDING REQUIREMENTS,**
391 **FINANCING, OR BIDDING PROCEDURES FOR SMALL FIRMS HAVE BEEN USED AND**
392 **FOUND TO BE INEFFECTIVE.**

393 **(2) ON THE BID OF AT LEAST THREE CERTIFIED MINORITY**
394 **BUSINESS CONTRACTORS, A CONTRACT SHALL BE AWARDED UNDER THE**
395 **SHELTERED MARKET PROGRAM TO THE LOWEST OF THOSE BIDDERS.**

396 **(3) IF FEWER THAN THREE CERTIFIED MINORITY BUSINESS**
397 **ENTERPRISES BID ON A CONTRACT UNDER THE SHELTERED MARKET PROGRAM,**
398 **THE CONTRACT SHALL BE AWARDED UNDER THE GENERAL PROVISIONS OF**
399 **SUBSECTION (C)(4) OF THIS SECTION.**

400 **(F) (1) THE OFFICE SHALL:**

401 **(I) CARRY OUT EACH WSSC PROGRAM THAT IS CREATED**
402 **TO PROMOTE THE GROWTH OF OR PARTICIPATION BY MINORITY BUSINESS**
403 **ENTERPRISES;**

404 **(II) PROMOTE AND COORDINATE THE PLANS, PROGRAMS,**
405 **AND OPERATIONS OF THE WSSC THAT PROMOTE OR OTHERWISE AFFECT THE**
406 **ESTABLISHMENT, PRESERVATION, AND STRENGTHENING OF MINORITY**
407 **BUSINESS ENTERPRISES;**

408 **(III) PROMOTE ACTIVITIES AND THE USE OF THE**
409 **RESOURCES OF THE WSSC, LOCAL GOVERNMENTS, AND PRIVATE ENTITIES FOR**
410 **THE GROWTH OF MINORITY BUSINESS ENTERPRISES;**

411 **(IV) PROVIDE TECHNICAL AND MANAGERIAL ASSISTANCE TO**
412 **MINORITY BUSINESS ENTERPRISES; AND**

413 **(V) SCHEDULE SEMINARS AND WORKSHOPS TO EDUCATE**
414 **MINORITY BUSINESSES ON THE WAY THE WSSC CONDUCTS BUSINESS.**

415 **(2) TO ENSURE COMPLIANCE WITH CERTIFIED MINORITY**
416 **BUSINESS ENTERPRISE SUBCONTRACT PARTICIPATION GOALS, THE OFFICE**
417 **SHALL VERIFY THAT THE CERTIFIED MINORITY BUSINESS ENTERPRISES LISTED**
418 **IN THE SCHEDULE OF PARTICIPATION ARE ACTUALLY PERFORMING WORK AND**
419 **RECEIVING COMPENSATION AS SET FORTH IN THE SCHEDULE.**

420 **(3) TO FACILITATE THE OFFICE COMPLETING ITS DUTIES UNDER**
421 **PARAGRAPH (2) OF THIS SUBSECTION, A CONTRACTOR SHALL:**

422 **(I) PERMIT THE OFFICE TO INSPECT ANY RELEVANT**
423 **MATTER, INCLUDING RECORDS AND THE JOB SITE;**

424 **(II) PERMIT THE OFFICE TO INTERVIEW THE**
425 **CONTRACTOR'S SUBCONTRACTORS AND EMPLOYEES;**

426 **(III) IF PERFORMING A CONSTRUCTION CONTRACT, ENSURE**
427 **THAT ALL SUBCONTRACTORS:**

428 **1. ARE PAID ANY UNDISPUTED AMOUNT TO WHICH**
429 **THAT SUBCONTRACTOR IS ENTITLED AS PROVIDED UNDER § 15-226 OF THE**
430 **STATE FINANCE AND PROCUREMENT ARTICLE; AND**

431 **2. OTHERWISE COMPLY WITH WSSC REGULATIONS;**

432 **(IV) SUBMIT MONTHLY TO THE WSSC A REPORT LISTING**
433 **UNPAID INVOICES OVER 30 DAYS OLD RECEIVED FROM A CERTIFIED MINORITY**
434 **BUSINESS ENTERPRISE SUBCONTRACTOR AND THE REASON PAYMENT HAS NOT**
435 **BEEN MADE; AND**

436 **(V) INCLUDE IN ITS AGREEMENTS WITH ITS CERTIFIED**
437 **MINORITY BUSINESS ENTERPRISE SUBCONTRACTORS A REQUIREMENT THAT**
438 **THE SUBCONTRACTORS SUBMIT MONTHLY TO THE WSSC A REPORT THAT:**

439 **1. IDENTIFIES THE PRIME CONTRACT; AND**

440 **2. LISTS PAYMENTS RECEIVED FROM THE**
441 **CONTRACTOR IN THE PRECEDING 30 DAYS AND INVOICES FOR WHICH THE**
442 **SUBCONTRACTOR HAS NOT BEEN PAID.**

443 **(4) (I) ON DETERMINING A CONTRACTOR'S NONCOMPLIANCE,**
444 **THE WSSC SHALL NOTIFY THE CONTRACTOR IN WRITING OF THE FINDINGS AND**
445 **SPECIFY WHAT CORRECTIVE ACTIONS ARE REQUIRED.**

446 **(II) A NONCOMPLIANT CONTRACTOR SHALL INITIATE THE**
447 **CORRECTIVE ACTIONS WITHIN 10 DAYS OF RECEIVING THE WRITTEN NOTICE**
448 **AND COMPLETE THE CORRECTIVE ACTION WITHIN THE TIME SPECIFIED BY THE**
449 **WSSC.**

450 **(5) IF THE WSSC DETERMINES THAT A MATERIAL**
451 **NONCOMPLIANCE WITH MINORITY BUSINESS ENTERPRISE CONTRACT**
452 **PROVISIONS EXISTS AND THE PRIME CONTRACTOR REFUSES OR FAILS TO TAKE**
453 **THE CORRECTIVE ACTIONS REQUIRED BY THE WSSC, THE WSSC MAY IMPOSE**
454 **THE FOLLOWING SANCTIONS:**

455 **(I) TERMINATION OF THE CONTRACT;**

456 **(II) REFERRAL TO THE GENERAL MANAGER OR**
457 **COMMISSIONERS OF THE WSSC FOR APPROPRIATE ACTION; OR**

458 **(III) INITIATION OF ANY OTHER SPECIFIC REMEDY**
459 **IDENTIFIED BY CONTRACT.**

460 **(6) (I) ON COMPLETION OF A CONTRACT OR BEFORE FINAL**
461 **PAYMENT OR RELEASE OF RETAINAGE, THE WSSC MAY REQUIRE A PRIME**
462 **CONTRACTOR ON ANY CONTRACT HAVING A MINORITY BUSINESS ENTERPRISE**
463 **SUBCONTRACT GOAL TO SUBMIT TO THE WSSC A FINAL REPORT, IN AFFIDAVIT**
464 **FORM AND UNDER PENALTY OF PERJURY, OF ALL PAYMENTS MADE TO OR**
465 **WITHHELD FROM MINORITY BUSINESS ENTERPRISE SUBCONTRACTORS.**

466 **(II) EACH SOLICITATION SHALL CONTAIN NOTICE OF THE**
467 **REQUIREMENTS UNDER SUBPARAGRAPH (I) OF THIS PARAGRAPH.**

468 **(G) (1) THE WSSC MAY CONDUCT ANY FACT-FINDING STUDY IN**
469 **CONNECTION WITH A MINORITY BUSINESS ENTERPRISE PROGRAM FOR**
470 **CONSISTENCY WITH APPLICABLE LAW.**

471 **(2) THE WSSC SHALL REPORT THE FINDINGS OF ANY REVIEW**
472 **COMPLETED UNDER THIS SUBSECTION TO THE MONTGOMERY COUNTY AND**
473 **PRINCE GEORGE'S COUNTY DELEGATIONS TO THE MARYLAND GENERAL**
474 **ASSEMBLY.**

475 **(H) BY SEPTEMBER 15 OF EACH YEAR, THE WSSC SHALL ISSUE A**
476 **REPORT CONCERNING THE IMPLEMENTATION AND ADMINISTRATION OF THE**
477 **MINORITY BUSINESS ENTERPRISE PROGRAM FOR THE FISCAL YEAR ENDING ON**
478 **THE PRECEDING JUNE 30, AND APPROPRIATE RECOMMENDATIONS**
479 **CONCERNING THE PROGRAM, TO THE MONTGOMERY COUNTY AND PRINCE**
480 **GEORGE’S COUNTY SENATE AND HOUSE DELEGATIONS TO THE MARYLAND**
481 **GENERAL ASSEMBLY.**

482 **(I) THE PROVISIONS OF THIS SECTION SHALL BE VOID AND MAY NOT BE**
483 **ENFORCED AFTER JULY 1, 2012.**

484 3–110.

485 (a) **(1)** By resolution or regulation, the WSSC may implement a local
486 small business enterprise program.

487 **(2) THE OFFICE OF SMALL, LOCAL, AND MINORITY BUSINESS**
488 **ENTERPRISE, ESTABLISHED UNDER § 3–109(B)(2) OF THIS SUBTITLE, SHALL**
489 **ADMINISTER THE LOCAL SMALL BUSINESS ENTERPRISE PROGRAM**
490 **ESTABLISHED UNDER PARAGRAPH (1) OF THIS SUBSECTION.**

491 (b) The purpose of the program is to assist small businesses that are located
492 in Montgomery County and Prince George’s County through the establishment of a
493 sheltered market or other appropriate preference or assistance involving the award of
494 construction contracts or the procurement of goods and services by the WSSC.

495 (c) The WSSC shall adopt:

496 (1) Eligibility criteria for businesses to qualify for the local small
497 business enterprise program, including:

498 (i) A net worth not exceeding \$250,000 under WSSC guidelines;

499 (ii) An average net income after federal income taxes for the
500 preceding 2 years, excluding any carryover losses, not exceeding \$100,000;

501 (iii) A principal place of business **IN MONTGOMERY COUNTY**
502 **OR PRINCE GEORGE’S COUNTY** or A significant [employment] **EMPLOYEE** presence

503 **IN MONTGOMERY COUNTY OR PRINCE GEORGE’S COUNTY WITH NO LESS THAN**
504 **30% OF THE BUSINESS’S TOTAL NUMBER OF EMPLOYEES BEING DOMICILED** in
505 Montgomery County or Prince George’s County; and

506 (iv) Any other eligibility criteria that the WSSC determines to be
507 necessary or otherwise appropriate for the promotion of local small businesses in its
508 service area; and

509 (2) Administrative procedures for conducting the program.

510 (d) A business enterprise may qualify as a local small business for purposes
511 of the program without regard to the race, ethnicity, or gender of the participants in
512 the business enterprise.

513 (e) The WSSC shall establish graduation criteria from the program for local
514 small businesses that the WSSC determines no longer require the assistance or
515 benefits offered by the program.

516 (f) The WSSC shall review the eligibility criteria and administrative
517 procedures of the program each year to assess their effectiveness in furthering the
518 purposes of the program.

519 SECTION 2. AND BE IT FURTHER ENACTED, That if any provision of this
520 Act or the application thereof to any person or circumstance is held invalid for any
521 reason in a court of competent jurisdiction, the invalidity does not affect other
522 provisions or any other application of this Act which can be given effect without the
523 invalid provision or application, and for this purpose the provisions of this Act are
524 declared severable.

525 SECTION 3. AND BE IT FURTHER ENACTED, That this Act is an emergency
526 measure, is necessary for the immediate preservation of the public health or safety,
527 has been passed by a yea and nay vote supported by three-fifths of all the members
528 elected to each of the two Houses of the General Assembly, and shall take effect from
529 the date it is enacted.